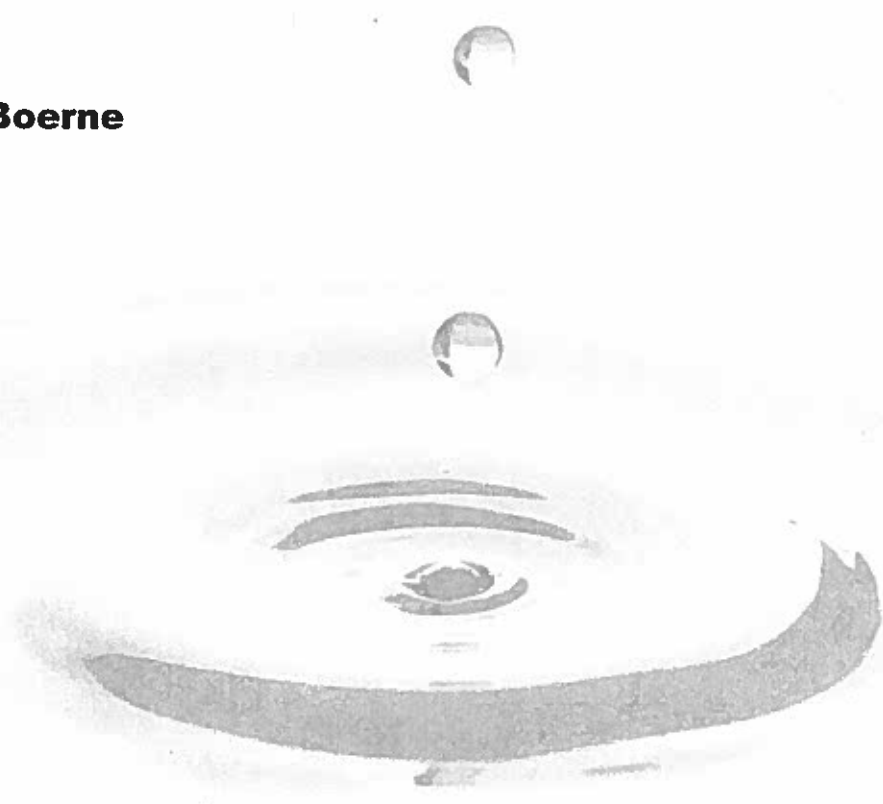


Delivering Professional Grade Leak Detection

SAMCO PROPOSAL

Prepared for: City of Boerne

December 21, 2017



Its time to call
SAMCO

LEAK DETECTION

Delivering proven results since 1985

901 Mopac Expressway South
Barton Oaks One, Suite 300
Austin, TX 78746



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LEAK DETECTION SERVICES

OVERVIEW

SAMCO is pleased to submit this proposal for services to support City of Boerne in achieving its goals for reducing water loss and improving overall water distribution efficiency.

SAMCO provides a turnkey water distribution system evaluation and survey to determine water loss. SAMCO will inspect the water system for leaks to help reduce your water loss and focus on water conservation. You will be provided a leak detection report indicating all findings as well as a leak location map.

PROPOSAL

The lines below spell out in detail the services to be provided. It is a customized list of all work to be done to ensure the project will achieve its specified goals in a timely and efficient manner.

1. **Pre-Survey Consultation:** SAMCO Leak Detection Services, Inc. ("SAMCO") will meet with the Customer's designated agents to review all system mapping data and develop a strategy for the leak detection survey.
2. **Acoustic Leak Detection Surveying:** SAMCO will perform acoustic leak detection surveys and visual inspect in Phase One consisting of approximately 55.58 linear miles of pipe line. SAMCO will survey all of the following assets:
 - accessible active and inactive service connections;
 - fire hydrants;
 - distribution valves;
 - flush valves;
 - air release valves;
 - pressure reducing valves; and
 - well check valves to identify system leaks and water loss problems.

The applicable leak detection survey area and accompanying system maps will be provided by the Customer to SAMCO.

3. **GPS Leak Locations and Map:** SAMCO will geographically plot leak locations with a Trimble GPS sub-meter (<100 cm) accuracy unit. GPS data points will be provided to the Customer's designated agent in a Shapefile with World Geodetic System 84 (WGS84) or North American Datum 83 (NAD83) latitude/longitude coordinates for Geographic Information System (GIS) mapping updates. SAMCO will also provide the Customer with a hard copy PDF map of all their leak locations.
4. **Workmanship:** SAMCO will perform services for the Customer in a good and workmanlike manner in accordance with generally accepted standards of care in the industry. SAMCO does

not guarantee it will detect any or every leak from the Customer's water system, but that it will use commercially reasonable methods and practices to perform the services.

5. **Cost Adjustments:** If the Customer alters the size or scope of its water system or facilities during the term of the agreement, the parties agree that the charges below will be adjusted accordingly on a pro rata basis. The parties agree that the current area of the water system to be surveyed is 55.58 linear miles.
6. **Insurance:** SAMCO will maintain insurance during its performance of the services and will present certificates of coverage upon request of the Customer.
7. **Payments:** Upon completion of the services, SAMCO will submit an invoice and Customer will remit payment within thirty (30) days of the invoice date. If Customer has a good faith dispute with the amount of the invoice, Customer will notify SAMCO in writing of the basis for the dispute and will pay all amounts not so disputed within the 30-day period. All amounts owed to SAMCO and not paid within 30 days, whether or not disputed, will accrue interest at the rate of twelve percent (12%) per annum.
8. **Dispute Resolution:** Customer will provide SAMCO with written notice of any alleged breach or default and a reasonable period of not less than thirty (30) days in which to cure the breach or default. Any controversy or claim arising out of or relating to this agreement, or any breach or default thereof, shall be settled by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules, and judgment on the award rendered by the arbitrator may be entered in any court having jurisdiction thereof.

Execution Strategy

SAMCO will meet with the appropriate City of Boerne staff to ensure the project is executed in a correct and timely manner. A kick off meeting will lay out the plan to begin the project. Once the SAMCO completes the leak detection survey a post project meeting will be scheduled to present the leak detection report and all other related water loss issues identified.

Project Deliverables

Deliverable
Leak Detection Report
Leak Detection Identification Map

PRICING

The following table details the pricing for delivery of the services outlined in this proposal. This pricing is valid for 90 days from the date of this proposal:

Service Costs	Amount
Leak Detection Survey (charged per mile)	\$650.00
Total Services Costs	\$36,127.00

CONCLUSION

SAMCO look forward to working with City of Boerne and supporting your efforts to reduce your water loss and improve your water distribution system efficiency.

If you have questions on this proposal, feel free to contact Sam Godfrey at your convenience by email at sgodfrey@samco-leakservice.com or by phone at 512-751-5325. SAMCO will be in touch with you next week to arrange a follow-up conversation on the proposal.

Thank you for your consideration.

PRESENTED BY SAMCO LEAK DETECTION SERVICES, INC.:

By: _____

Sam Godfrey, President

Date

AGREED TO AND ACCEPTED BY CUSTOMER:

By: _____

Authorized Agent for Customer

Date

Printed Name and Title