



AGENDA ITEM SUMMARY

District Impacted

- ☐ 1 = Haberstroh
- ☐ 2 = Woolard
- ☐ 3 = Boyd
- ☐ 4 = Cisneros
- ☐ 5 = Bergmann
- ☐ x All

DATE	October 24, 2017
DESCRIPTION:	CONSIDER RESOLUTION NO. 2017-R102; A RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO AND MANAGE A LEASE AGREEMENT WITH APPLE FINANCIAL SERVICES. (<i>iPads</i>)
STAFF'S RECOMMENDED ACTION (be specific)	Approve Resolution No. 2017-R102; A Resolution authorizing the City Manager to enter into and manage a Lease Agreement with Apple Financial Services. (<i>iPads</i>)
SUMMARY	<p>A little over two years ago the City leased 30 iPads from Apple for various departments. We found that leasing from Apple, they discount the equipment 20%; lowering the cost versus an outright purchase by approximately \$157.00 per device. We are also able to spread the cost over two budget cycles.</p> <p>In November, the contractual two-year term lease will end and it transferred to a month-to-month term. We find it necessary to renew the lease, replacing 30 iPads and adding 1 new iPad. The breakdown is as follows:</p> <p><u>IPAD Pro to replace two year old IPADs</u></p> <ul style="list-style-type: none"> • City Council 5 • Fire 7 • Police 6 renew – 1 New • CVB 2 • Admin 4 • Library 1 • Parks 1 • Planning 1 • Code Enforcement 3 <p>We are relying more on iPads in the field in order to better handle workflow and daily tasks, that are outside of the office. Leasing iPads is much more cost effective, and the device is covered if it is damaged during the two-year leasing period.</p>
COST	<p>\$842.00 Per month</p> <ul style="list-style-type: none"> - \$ 10,104.00 per year - \$20,208.00 over the two-year lease.
SOURCE OF FUNDS	Budgeted for FY 2017-2018 Technology Rentals line items in departmental budgets.
ADDITIONAL	

INFORMATION	
	This summary is not meant to be all inclusive. Supporting documentation is attached.