

# CIBOLO SENIOR GARDENS

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Boerne, TX



JES HOLDINGS, LLC

# OVERVIEW

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- Company Overview
- Community Features
- Unit Features & Resident Profile
- Low-Income Housing Tax Credit Process

# COMPANY OVERVIEW

## JES HOLDINGS, LLC

DEVELOP

BUILD

MANAGE

INVEST



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QUALITY HOUSING WHERE **OUR FAMILIES**  
WOULD BE PROUD TO LIVE.

# DEVELOPER

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- Over 20 years experience developing affordable multi-family housing
- Developed 135 apartment communities with over 4,300 residential units
- Three communities in Central Texas and a fourth under development in North Texas.

# GENERAL CONTRACTOR

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**Fairway Construction Co., Inc.**

- 30 years experience
- Over 135 apartment communities
- Over 4,500 apartment units
- Over \$375,000,000 construction value

# PROPERTY MANAGER

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- Over 20 years of experience
- Currently manages over 7,500 apartment units throughout the south and southwest.
- 170 apartment communities under management
- Overall portfolio occupancy of 97%

# SYNDICATOR

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**Affordable Equity Partners, Inc.**

- Provides a full range of services for developers and investors in the Section 42 LIHTC Program.
- More than 400 tax credit developments and has never had a foreclosure or credit recapture.
- Syndicated over \$3 billion in Federal and State Tax Credits.

COMMUNITY

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# TEXAS COMMUNITIES

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Settlement Estates

70 Garden- Style Senior Units  
(32) One Bedroom Units – 651 Sq. Ft.  
(38) Two Bedroom Units – 859 Sq. Ft.



Riverwood Commons

36 Senior Units Located in a Three-Story Building  
(11) One Bedroom Units – 725 Sq. Ft.  
(25) Two Bedroom Units – 935 Sq. Ft.



Hidden Glen

50 Garden- Style Senior Units  
(15) One Bedroom Units – 700 Sq. Ft.  
(35) Two Bedroom Units – 850 Sq. Ft.



Bluff View Senior Village

48 Senior Units Located in a Three-Story Building  
(15) One Bedroom Units – 710 Sq. Ft.  
(33) Two Bedroom Units – 893 to 925 Sq. Ft.

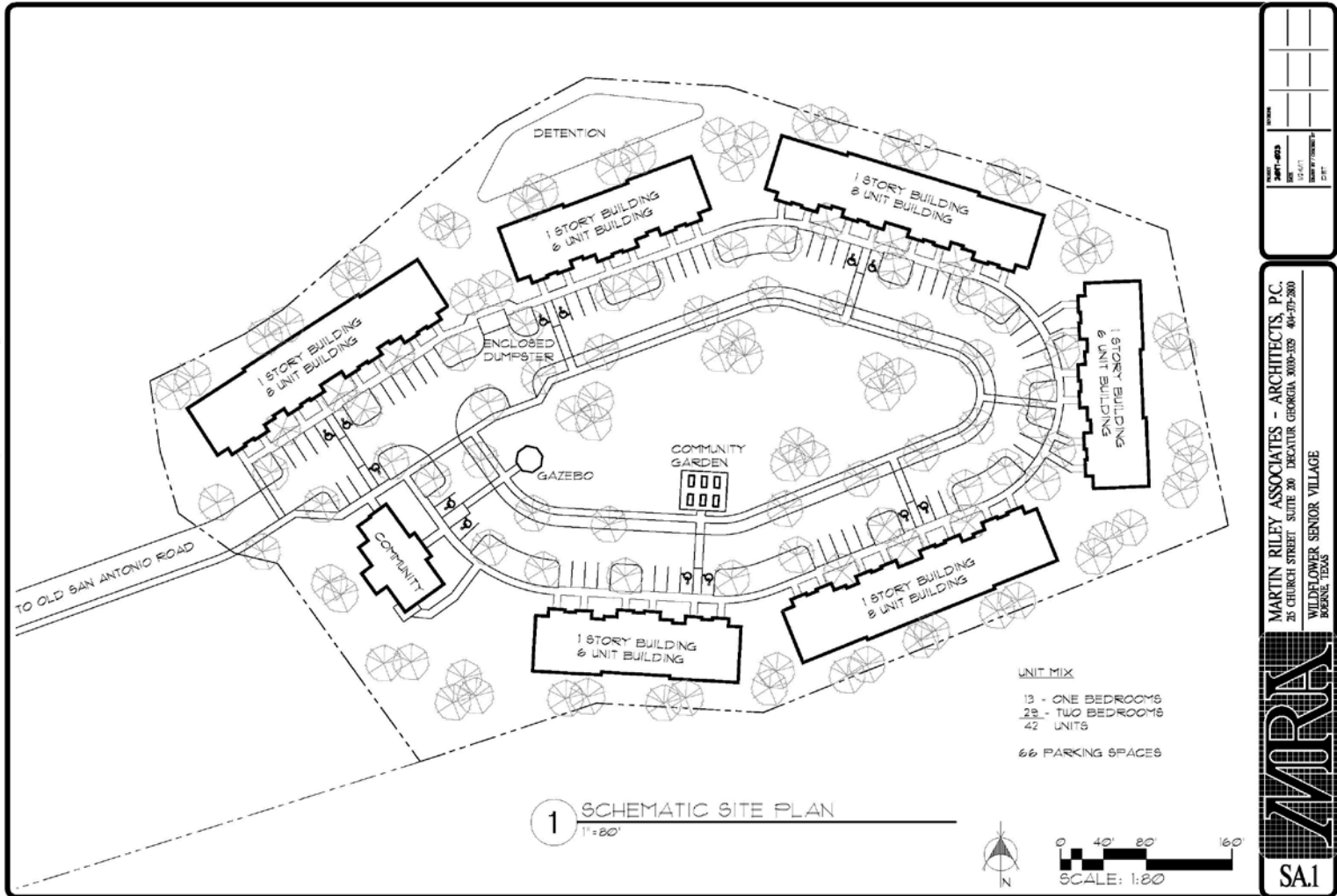
# SITE LOCATION

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# SITE PLAN

PLATTED: 1/24/2017 2:56:25 PM - DRAWING INVIOLABLE. CREDIT: BARTINGSON, INC. DALLAS, TEXAS. PLATTED BY: DAVID THOMPSON - COPYRIGHT 2017





# EXTERIOR DESIGN

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- 30% or greater masonry stone or brick
- 70% or less fiber cement board
- 30 Year architectural shingles

Recent properties completed by the proposed development team.

# COMMUNITY FEATURES

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- 2,000 sq. ft. community building
- Community lounge
- Community kitchen
- Fitness center
- Business center
- Laundry facility
- Community garden
- Gazebo with BBQ grills
- Leasing office w/ full-time manager



Recent property completed by the proposed development team.

# UNIT FEATURES & RESIDENT PROFILE

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# RESIDENTIAL UNIT FEATURES

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## Unit Mix and Rents

- 13 one-bedroom units
- 29 two-bedroom units
- Rents range from \$430/mo - \$1,190/mo

## Unit Features

- Full kitchen with energy-star appliances
- Ceiling fans in living room and bedrooms
- Washer/Dryer connections
- Carpet and vinyl flooring



# RESIDENT PROFILE

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## Age and Income Requirements

- Age restricted 55 +
- 2 units set aside for residents at \$18K - \$21K
- 6 units set aside for residents at \$31K - \$35K
- 18 units set aside for residents at \$37K - \$42K
- 16 units unrestricted



## Screening Requirements

- Rental history
- Credit history
- Criminal Background



# UNIT MIX & RENTS

Cibolo Senior Gardens Boerne, TX Community Program								
Type of Unit	# of Units	Target	Net Rentable Area (sf)	Gross Unit Size (sf)	Total SF (Net)	Total SF (Gross)	Monthly Rent	Net Rent/SF
1BR/1BA	1	30%	736	766	736	766	\$430	\$0.60
1BR/1BA	2	50%	736	766	1,472	1,532	\$764	\$1.07
1BR/1BA	5	60%	736	766	3,680	3,830	\$931	\$1.31
1BR/1BA	5	Market	736	766	3,680	3,830	\$978	\$1.37
2BR/2BA	1	30%	922	954	922	954	\$509	\$0.57
2BR/2BA	4	50%	922	954	3,688	3,816	\$910	\$1.02
2BR/2BA	13	60%	922	954	11,986	12,402	\$1,110	\$1.24
2BR/2BA	11	Market	922	954	10,142	10,494	\$1,194	\$1.34
Common space					2,000	2,000		
Total	42				38,306	39,624		

# LOW-INCOME HOUSING TAX CREDIT PROCESS

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# LOW-INCOME HOUSING TAX CREDITS

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- Federal funds administered by state agencies
- Dollar-for-dollar tax reduction to investors
- Credits acts like equity, reducing conventional debt and allowing for lower rents

# TAX CREDIT TIMING

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## 2017 Application Round

- Pre-apps due Jan. 9<sup>th</sup>
- Full apps due March 1<sup>st</sup>
- TDHCA releases final scoring mid-May
- TDHCA board approves final awards late-July

# CITY SUPPORT

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Competitive Applications Require City support in two forms

- Resolution of support
- Financial support