



AGENDA ITEM SUMMARY

Agenda Date	September 23, 2025
Requested Action	APPROVE RESOLUTION NO. 2025-R69; A RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO AN INTERLOCAL AGREEMENT BETWEEN THE CITY OF BOERNE AND AXON ENTERPRISE, INC. FOR PUBLIC SAFETY TECHNOLOGIES TO BE USED BY THE POLICE DEPARTMENT, INCLUDING BODY CAMERAS, TASERS, DASH CAMERAS, ALPR SYSTEMS, INTERVIEW ROOM RECORDING, DRONE SERVICES, AND AI TOOLS.
Contact Person	Chief of Police Steve M. Perez
Background Information	<p>The City of Boerne (COB) currently has a written agreement for Camera services with Motorola Solutions expiring this year, and an agreement with Axon Enterprise for Taser devices. We intend to switch to Axon for all these services, as they have proven to be a much better product, and we would save with the bundle pricing offered.</p> <p>We plan to enter into a 10-year agreement with Axon for them to supply the following items:</p> <ul style="list-style-type: none">• 47- Axon body four cameras• 47- Axon Taser 10's• 25- Axon Fleet 3 Cameras W/ ALPR Features• 2- Interview Room Cameras• 1- Skydio X-10 Drone (If signed by 9-25)• 10 Years of AI Professional Service (If signed by 9-25)• All Hardware/Software/Storage for the above-listed equipment <p>\$3,158,714.65 over ten years. A bundled savings of \$2,534,889.50</p> <p>Total year one costs \$315,871.51</p> <p>Years 2-10 cost of \$315,871.46</p>

Strategic Alignment	C1, F1, F2, B1, B3
Financial Considerations	<p>If the contract is signed by 9-25-25, Axon has agreed to throw in the Skydio X-10 drone and services valued at \$50,000, Also They will include the full Artificial Intelligence package which gives us access to all their current AI tools, as well as any others developed throughout the 10 year contract at no additional costs a value of \$700,000.00 (\$70,000 per year)</p> <p>By bundling and agreeing to this 10-year contract we will save \$253,488.95 per year, as it protects us from price increases which historically increase at a rate of at least 7% per year over the next 10 years.</p>
Citizen Input/Board Review	N/A
Legal Review	Yes
Alternative Options	Taser is a Patented product by Axon and the sole source Provider. Based on our experience, the current provider, Motorola, has demonstrated a pattern of substandard performance that negatively impacts operational efficiency.
Supporting Documents	Resolution No. 2025-R69 Axon Contract Q-676144-45902JW