

October 15, 2025  
Our 96th Year

|                                                                                                                                              |                                                                                                                                                           |
|----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Ship To:</b><br>ALTEC INDUSTRIES PLANT 227 CREEDMOOR FINAL ASSY<br>BURNSVILLE BODY PLANT<br>150 ALTEC DRIVE<br>BURNSVILLE, NC 28714<br>US | <b>Bill To:</b><br>ALTEC INDUSTRIES PLANT 227 CREEDMOOR FINAL ASSY<br>CREEDMOOR FINAL ASSEMBLY<br>1550 AERIAL AVE<br>CREEDMOOR, NC 27522<br>United States |
|----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|

Attn:  
Phone:  
Email:

|                                |                                    |
|--------------------------------|------------------------------------|
| <b>Altec Quotation Number:</b> | 980523 - 1                         |
| <b>Account Manager:</b>        | Unassigned-Preferred Configuration |
| <b>Technical Sales Rep:</b>    | William Jacob Bledsoe              |

| <u>Item</u> | <u>Description</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <u>Qty</u> |
|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|             | <u>Unit</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |            |
| 1.          | Altec Model AT48MW Articulating Telescopic Aerial Device with a fiberglass upper boom and fiberglass insulator in the articulating arm, proportional joystick upper controls, and includes Altec low power fiber optic system. Built in accordance to ALTEC's standard specifications and to include the following features: <ul style="list-style-type: none"><li>A. Ground to bottom of Platform Height 46.7 ft at 6.7 ft from centerline of rotation (14.2 m at 2.0 m)</li><li>B. Working Height: 51.7 ft at 15.8 m</li><li>C. Maximum reach to edge of platform with Upper Boom Non-overcenter: 31.2 ft (at 19.5 ft platform height)</li><li>D. Upper boom extension: 110 inches</li><li>E. Continuous rotation</li><li>F. Articulating Arm: Articulation is from 6.5 to 82 degrees. Insulator provides 19 inches of isolation.</li><li>G. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.</li><li>H. Upper Boom: Articulation is from -25 to 85 degrees. The fiberglass section provides a minimum of 33.1 inches of isolation in the upper boom when retracted and 64.6 inches when extended.</li><li>I. Platform leveling is achieved by a hydraulic master-slave leveling system. This lifetime system is very low maintenance.</li><li>J. High Electrical Resistant Upper Controls. All controls at the platform are classified as High Electrical Resistant according to ANSI A92.2 5.4.2.6 that can provide an additional layer of secondary electrical contact protection. This is not a primary protection system. Control Handle: A single handle controller that is dielectrically tested to 40 kV AC with no more than 400 microamperes of leakage. The control handle is green in color to differentiate it from other non-tested controllers. The handle also includes an interlock guard that reduces the potential for inadvertent boom operation. Control Console: Non-tested non-metallic control console plate. Boom Tip Covers: Non-tested non-metallic boom tip covers. The covers are not dielectrically tested, but they may provide some protection against</li></ul> | 1          |

| <u>Item</u> | <u>Description</u>                                                                                                                                                                                                                                                                                                                                 | <u>Qty</u> |
|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|             | electrical hazards.                                                                                                                                                                                                                                                                                                                                |            |
| K.          | Hydraulic system: Closed center, pressure-compensating system, maximum operating pressure 2850 PSI.                                                                                                                                                                                                                                                |            |
| L.          | Dielectric rating: Category C, 46 kV and below                                                                                                                                                                                                                                                                                                     |            |
| M.          | Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. Paint is electrostatically applied to the inside as well as outside of fabricated parts then high temperature cured prior to assembly ensuring maximum coverage and protection. |            |
| N.          | Manuals: Two (2) Operator's and Maintenance/Parts Manuals. One(1) in printed format and one(1) in electronic format available at connect.altec.com containing instructional markings indicating hazards inherent in the operation of an aerial device.                                                                                             |            |
| O.          | Unit meets or exceeds ANSI 92.2 standards.                                                                                                                                                                                                                                                                                                         |            |
| 2.          | Single 1-Man Platform, Fiberglass, 24" x 30" x 42", End Mount, 180 Degree Rotation                                                                                                                                                                                                                                                                 | 1          |
| 3.          | Platform Mounted Single Handle Controls                                                                                                                                                                                                                                                                                                            | 1          |
| 4.          | Material Handling Jib/Winch, Hydraulically Articulating, Top Mounted, Round (ARM Jib)                                                                                                                                                                                                                                                              | 1          |
| 5.          | One (1) Platform Step - located on the side of the platform nearest the elbow in the stowed position                                                                                                                                                                                                                                               | 1          |
| 6.          | Platform Elevator                                                                                                                                                                                                                                                                                                                                  | 1          |
| 7.          | Platform Cover - soft vinyl, 24 x 30 inches (610 x 762 mm)                                                                                                                                                                                                                                                                                         | 1          |
| 8.          | Platform Liner, 24 x 30 x 42 inches (610 x 762 x 1067 mm), 50 kV Rating                                                                                                                                                                                                                                                                            | 1          |
| 9.          | Hydraulic Tool Circuit at Platform: One set of quick disconnect couplings at the boom tip for open center tools.                                                                                                                                                                                                                                   | 1          |
| 10.         | Remote Engine Start/Stop With Secondary Stowage System, Electronic/Fiber Optic                                                                                                                                                                                                                                                                     | 1          |
| 11.         | Aerial Speed Control, Electronic/Fiber Optic                                                                                                                                                                                                                                                                                                       | 1          |
| 12.         | Jib Stick, 36" L, non-extension, non certified, grey in color                                                                                                                                                                                                                                                                                      | 1          |
| 13.         | Platform Lighting for illumination of platform controls                                                                                                                                                                                                                                                                                            | 1          |
| 14.         | Slip Ring                                                                                                                                                                                                                                                                                                                                          | 1          |
| 15.         | Lifting Eye - lifting eye on underside of lower boom. Rated at 1,000lbs (454kg) lifting capacity.                                                                                                                                                                                                                                                  | 1          |
| 16.         | Winch load line swivel hook                                                                                                                                                                                                                                                                                                                        | 1          |
| 17.         | Altec Unit Powder Painted White                                                                                                                                                                                                                                                                                                                    | 1          |

**Unit & Hydraulic Acc.**

|     |                                  |   |
|-----|----------------------------------|---|
| 18. | Ergonomic Bucket Pad, 24 x 30    | 1 |
| 19. | HVI-22 Hydraulic Oil (Standard). | 1 |

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| <u>Item</u>                                | <u>Description</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <u>Qty</u> |
|--------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b><u>Body and Chassis Accessories</u></b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |            |
| 20.                                        | Tilt trailer, tandem axle, 22,000 LB GVWR - includes the following features: <ul style="list-style-type: none"><li>A. 26 foot deck length (20 foot tilt and 6 foot stationary)</li><li>B. Black painted steel frame with 2 x 8 treated wood decking</li><li>C. Gravity tilt with dampener and lock handle</li><li>D. Electric brakes, enclosed electrical wiring, LED lighting, and 6-way pin type electric plug wired to SAE standards</li><li>E. 12,000 LB spring loaded jack with drop leg</li><li>F. 50,000 LB adjustable height pintle eye coupler</li><li>G. Deck mounted, top opening tool box with locking latch, 19 inches high x 20 inches wide x 47 inches long</li><li>H. Four (4) D-ring tie downs welded to trailer frame and four (4) tie down chains/binders 11,300 LB WLL</li><li>I. Spare tire with mount, lockable</li><li>J. Two (2) 1 inch wide x 10 foot long ratchet straps, 800 LB capacity</li><li>K. Document holder</li><li>L. Blackwood decking for additional traction</li><li>M. 12 year tiered manufacturer's structural warranty, 100% (Month 0-36), 75% (Month 37-72), 50% (Month 73-144)</li></ul> | 1          |
| 21.                                        | Unit Stow Support <ul style="list-style-type: none"><li>A. Articulating arm stow support installed on cargo deck</li><li>B. Boom tie down strap installed on turntable boom stow</li><li>C. Platform rest installed</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 1          |
| 22.                                        | Wood Outrigger Pad, 19.5" x 19.5" x 1.88", With Fluorescent Orange Steel Band Around The Outer Edges And Chain Handle                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 4          |
| 23.                                        | Outrigger Pad Holder, 20.25" L x 20.5" W x 9.61" H, Holds Four (4) 19.5" x 19.5" x 2.25" Outrigger Pads, Installed on Carrier Cargo Deck                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1          |
| 24.                                        | Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1          |
| 25.                                        | Turf Protection Mat Rack, Installed on Trailer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1          |
| 26.                                        | Turf Protection Mat, 6' L x 3' W, Black                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 6          |
| 27.                                        | 5 LB Fire Extinguisher With Heavy Duty Bracket, Installed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1          |
| 28.                                        | Triangular Reflector Kit, Shipped Loose                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 1          |
| <b><u>Electrical Accessories</u></b>       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |            |
| 29.                                        | Ground Lighting Package with Six (6) LED Lights: <ul style="list-style-type: none"><li>A. Two (2) lights installed at front of carrier</li><li>B. Two (2) lights installed on sides of carrier cover package, one (1) each side</li><li>C. Two (2) lights installed at rear of carrier</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1          |
| 30.                                        | Grounding Rod, Installed on Carrier                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 1          |

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| <u>Item</u> | <u>Description</u>                                           | <u>Qty</u> |
|-------------|--------------------------------------------------------------|------------|
| 31.         | Install Battery Charger for Radio Remote Controls on Carrier | 1          |
| 32.         | Install Radio Remote Antenna on Turntable                    | 1          |

#### Finishing Details

|     |                                                      |   |
|-----|------------------------------------------------------|---|
| 33. | Powder Coat Unit Altec White                         | 1 |
| 34. | Powder Coat Carrier Altec White                      | 1 |
| 35. | Apply Non-Skid Coating (Black) to Carrier Deck Plate | 1 |
| 36. | Dielectric test unit according to ANSI requirements. | 1 |
| 37. | Stability test unit according to ANSI requirements.  | 1 |
| 38. | Focus Factory Build                                  | 1 |
| 39. | Delivery Of Completed Unit                           | 1 |
| 40. | Inbound Freight                                      | 1 |
| 41. | Installation - AT48MW                                | 1 |

#### Additional Pricing

|     |                                                                                                                                                                       |   |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 42. | Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty | 1 |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|

#### Carrier and Accessories

|     |                                                                                                                                                                                                                                                              |   |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 43. | CT14S Track Carrier                                                                                                                                                                                                                                          | 1 |
| A.  | Transport Slope Safety Features including: Audible alarm at high angles; speed reduction at high angles; Engine shutoff in case of equipment turnover; Speed reduction when tracks are not fully extended.                                                   |   |
| B.  | Boom stow switch on boom rest to interlock track and outrigger controls.                                                                                                                                                                                     |   |
| C.  | Four (4) hydraulically radial outriggers with pivoting shoes. Maximum outrigger width is 156 at the front of the machine and 138 at the rear of the machine. The distance from front outrigger shoe to rear outrigger shoe at maximum spread setup is 141.8. |   |
| D.  | Closed center, pressure-compensating system, flow range 0 22 GPM, pressure range 375-3000 PSI.                                                                                                                                                               |   |
| E.  | Radio remote interface for ground and lower controls.                                                                                                                                                                                                        |   |
| F.  | CAN-based electric over hydraulic control system                                                                                                                                                                                                             |   |
| G.  | CAN-based carrier control pendant                                                                                                                                                                                                                            |   |
| H.  | Lockable engine covers with removable panels for easy service.                                                                                                                                                                                               |   |
| I.  | Remote control storage box installed                                                                                                                                                                                                                         |   |
| J.  | Lower hydraulic tool circuit                                                                                                                                                                                                                                 |   |
| K.  | Hydraulic Reservoir, 15 Gallons with HydroNucleation technology                                                                                                                                                                                              |   |
| L.  | Standard 25,000 BTU Oil Cooler                                                                                                                                                                                                                               |   |
| M.  | 6 gallon fuel tank                                                                                                                                                                                                                                           |   |

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| <u>Item</u> | <u>Description</u>                                                                                                                                                  | <u>Qty</u> |
|-------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|             | N. English Safety and Instructional Decals                                                                                                                          |            |
| 44.         | Black tracks, standard tread.                                                                                                                                       | 1          |
| 45.         | Diesel Engine, 24.8 hp diesel engine and torque limiting piston pump provide hydraulic power for carrier and unit operation. Fuel Tank installed 6 gallon capacity. | 1          |
| 46.         | HVI-22 Hydraulic Oil (Standard)                                                                                                                                     | 22         |
| 47.         | Remote Engine Start/Stop and Secondary Stowage System (Includes DC Pump)                                                                                            | 1          |
| 48.         | Powder Coat Carrier Altec White                                                                                                                                     | 1          |
| 49.         | Wiring harness installed for ground lighting package                                                                                                                | 1          |

Altec Industries, Inc.

BY

William Jacob Bledsoe

**Notes:**

- 1 Chassis pricing should be considered budgetary only and is subject to change when specific model year pricing becomes available from the OEM.
- 2 Delivery: #DELIVERY\_DAYS# days after receipt of order PROVIDING:
  - A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.
  - B. Customer supplied chassis is received a minimum of sixty (60) days before scheduled delivery.
  - C. Customer approval drawings are returned by requested date.
  - D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
  - E. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.
- 3 This quotation is valid until OCT 17,2021. After this date, please contact Altec Industries, Inc. for a possible extension.
- 4 F.O.B. - #FOB\_TERMS#
- 5 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.
- 6 Interest charge of 1/2% per month to be added for late payment.
- 7 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email [finance@altec.com](mailto:finance@altec.com) for

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more information.

8 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

9 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

10 Any payment made by a credit card may be subject to a surcharge fee.

11 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

12 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

13 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.

14 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

- 15 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.

- 16 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)  
Fall Protection System  
Fire extinguisher/DOT kit  
Platform Liner (When Applicable)  
Altec Sentry Training  
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

- 17 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on [www.altec.com](http://www.altec.com) for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.