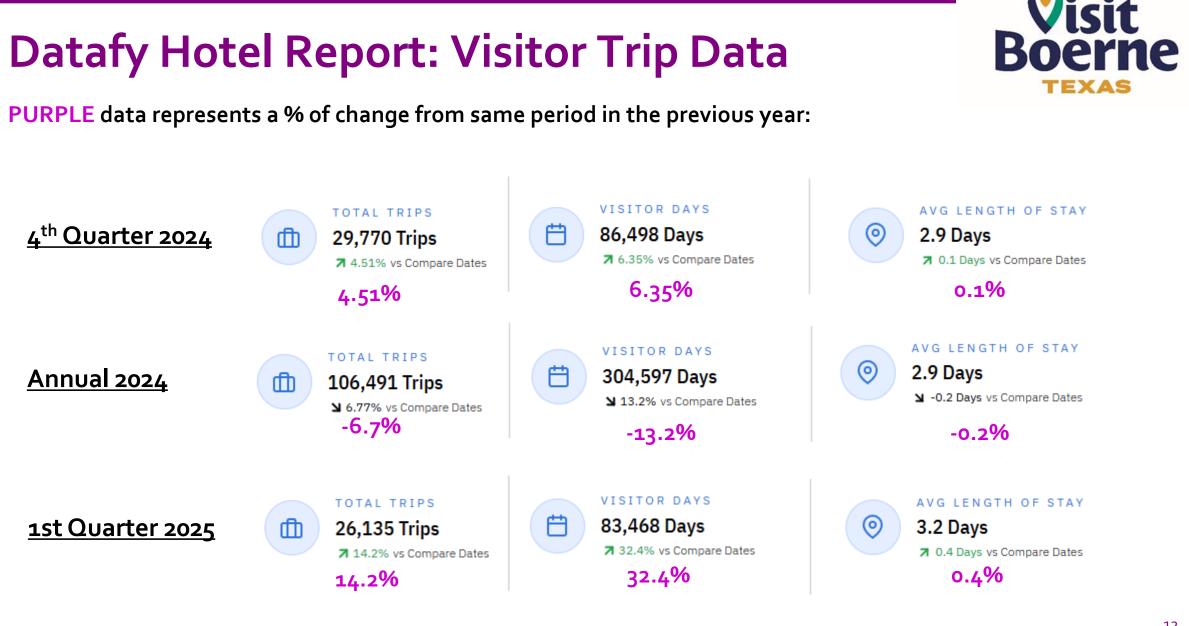


### **Datafy Hotel Reports** 4<sup>th</sup> Quarter- October-December 2024 2024 Annual 1<sup>st</sup> Quarter- January-March 2025

Reports reflect data collected from visitors to Boerne hotels within the city limits for the dates above that came from 50 + miles away.



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## **Datafy Hotel Report: Visitor Trip Data**



4 <sup>th</sup> Quarter 2024	1-DAY TRIP	2-DAY TRIP	3-DAY TRIP	4-DAY TRIP	5+ DAY TRIP
	11,606 Days	23,494 Days	19,163 Days	12,858 Days	33,743 Days
	-7.21%	-7.71%	3.72%	44.60%	44.61%
<u>Annual 2024</u>	1-DAY TRIP	2-DAY TRIP	3-DAY TRIP	4-DAY TRIP	5+ DAY TRIP
	43,163 Days	89,360 Days	69,532 Days	45,393 Days	127,838 Days
	-12.70%	-17.70%	4.08%	31.73%	39-50%
<u>1st Quarter 2025</u>	1-DAY TRIP	2-DAY TRIP	3-DAY TRIP	4-DAY TRIP	5+ DAY TRIP
	9,932 Days	19,929 Days	18,497 Days	13,829 Days	35,442 Days
	6.58%	3.64%	19.21%	25.31%	59-99%

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### Datafy Hotel Report: Visitor Day Data & Trends



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#### 4<sup>th</sup> Quarter 2024

DMA Visitation	( Geo Data (	c <sup>*</sup> Compare Dates کے	y
DMA	Visitor Days	% Change in Visitor Days	î
Houston	17,861	7 6.41%	L
Dallas-Ft. Worth	13,032	<b>7</b> 14%	L
Austin	6,625	7.14%	L
Corpus Christi	4,279	я 3.25%	L
San Antonio	4,024	7 26.5%	l
Waco-Temple	3,894	11.3% لا	
Harlingen-Wsl	3,603	<b>7</b> 16.7%	
San Angelo	3,391	<b>7</b> 32%	
Odessa-Midla	3,155	オ 35.2%	
Los Angeles	3,071	7 53%	Ŧ

#### <u>Annual 2024</u>

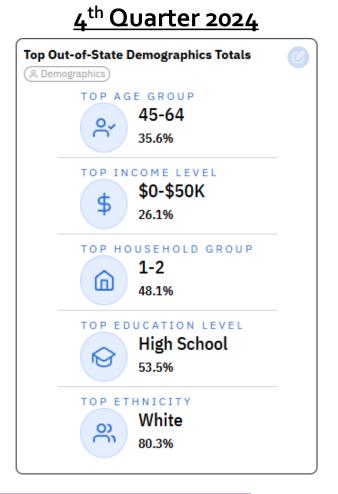
DMA Visitatior	( Geo Data (	ి Compare Dates	y
DMA	Visitor Days	% Change in Visitor Days	î
Houston	57,250	13.7% لا	l
Dallas-Ft. Worth	41,012	4.22% لا	l
Austin	22,949	0.55% لا	l
Waco-Temple	15,640	<b>7</b> 14.1%	l
Harlingen-Wsl	15,363	7 20.3%	ľ
Corpus Christi	15,040	<b>7</b> 17%	
Odessa-Midla	13,350	⊿ 31.5%	
San Antonio	13,106	⊿ 36.9%	
Lubbock	9,940	<b>7</b> 47.7%	
San Angelo	9,506	7 66.8%	•

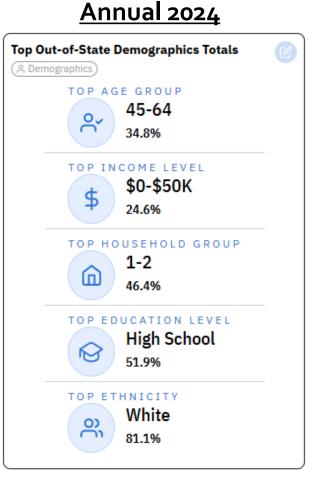
#### 1st Quarter 2025

AMC	Visitor Days	% Change in Visitor Days
louston	16,328	7 26.5%
allas-Ft. Worth	11,263	↗ 29%
ustin	6,638	<b>7</b> 24.1%
Harlingen-Wsl	5,154	<b>7</b> 48.3%
orpus Christi	4,833	я 38.6%
Vaco-Temple	4,718	7 21.9%
an Antonio	4,147	7 18.2%
)dessa-Midla	3,750	⊿ 40%
Vichita Falls	3,236	ॺ 464.4%
Colorado Spri	2,930	No Data

# **Datafy Hotel Report: Visitor Demographics**

There were not any notable changes in the visitor demographics since the last meeting.



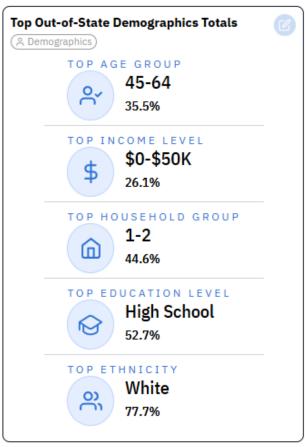


#### 1st Quarter 2025

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### **Datafy Hill Country Mile Reports** 4<sup>th</sup> Quarter- October-December 2024 2024 Annual 1<sup>st</sup> Quarter- January-March 2025

# Reports reflect data collected from visitors to the Hill Country Mile for the dates above.

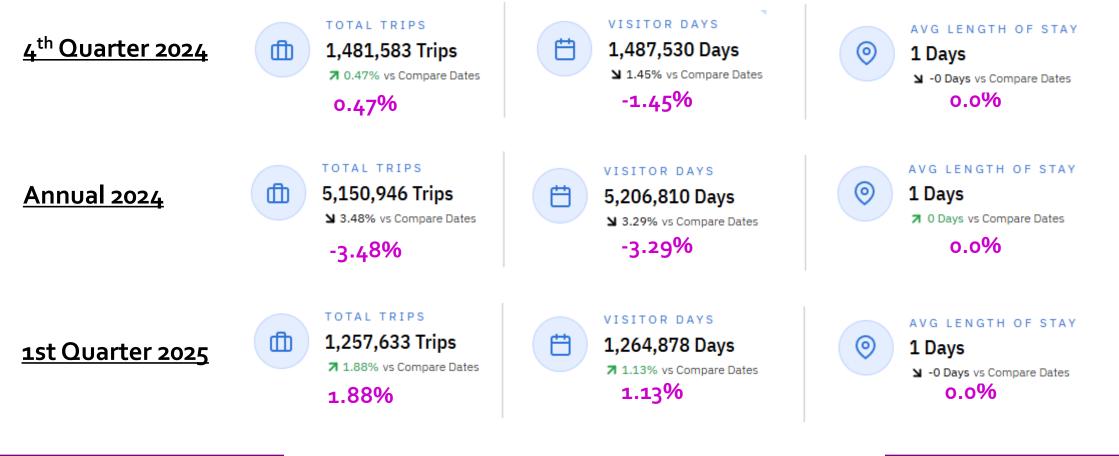
## **Datafy Hill Country Mile Report:**



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### **Visitor Trip Data**

**PURPLE** data represents a % of change from same period in the previous year:



# Datafy Hill Country Mile Report: Visitor Trip Data

**PURPLE** data represents a % of change from same period in the previous year:

<u>4<sup>th</sup> Quarter 2024</u>	1-DAY TRIP	2-DAY TRIP	3-DAY TRIP	4-DAY TRIP	5+ DAY TRIP
	1,466,803 Days	21,851 Days	21,179 Days	12,777 Days	25,907 Days
	0.89%	8.56%	1.82%	5.00%	0.57%
<u>Annual 2024</u>	1-DAY TRIP	2-DAY TRIP	3-DAY TRIP	4-DAY TRIP	5+ DAY TRIP
	5,096,918 Days	75,713 Days	70,197 Days	40,637 Days	92,910 Days
	-3.08%	4-38%	5.42%	6.30%	8.44%
<u>1st Quarter 2025</u>	1-DAY TRIP	2-DAY TRIP	3-DAY TRIP	4-DAY TRIP	5+ DAY TRIP
	1,260,829 Days	16,240 Days	16,538 Days	9,115 Days	20,511 Days
	2.88%	1.13%	4.22%	-1.27%	-2.79%

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### Datafy Hill Country Mile Report: Visitor Day Data & Trends



#### 4<sup>th</sup> Quarter 2024

City Visitatior	🖲 🞯 Geo Data) 🚑	* Compare Dates	ľ
City	Visitor Days	% Change in Visitor Days	Î
Boerne, TX	957,441	Я 3.26%	L
San Antonio, TX	151,132	2.27% لا	l
Bergheim, TX	50,384	▶ 2.68%	l
Comfort, TX	36,416	▶ 2.02%	l
Bandera, TX	26,746	难 0.38%	
Bulverde, TX	18,710	⊿ 0.89%	
Pipe Creek, TX	18,585	7 2.1%	
New Braunfel	15,266	<b>⊅</b> 0.4%	
Kerrville, TX	14,978	0.07% لا	
Spring Branch	14,871	1.75% لا	•

#### <u>Annual 2024</u>

City Visitatior	🔘 Geo Data) 🦨	* Compare Dates	C
City	Visitor Days	% Change in	
		Visitor Days	
Boerne, TX	3,334,528	1.02% لا	L
San Antonio, TX	532,492	▶ 1.14%	l
Bergheim, TX	178,919	7.87%	l
Comfort, TX	129,615	⊿ 0.66%	L
Bandera, TX	96,824	▶ 2.19%	
Pipe Creek, TX	68,393	<b>ک</b> 2.45%	
Bulverde, TX	64,643	<b>⊅</b> 0.4%	
Kerrville, TX	57,567	▶ 1.03%	
Spring Branch	54,487	<b>4</b> .33% <b>لا</b>	
New Braunfel	53,656	⊿ 1.59%	•

#### 1st Quarter 2025

<b>City Visitation</b>	n (🖲 Geo Data) 🦨	* Compare Dates	C
City	Visitor Days	% Change in Visitor Days	Î
Boerne, TX	828,217	<b>7</b> 3.21%	
San Antonio, TX	124,135	1.79% لا	l
Bergheim, TX	52,955	⊿ 11.9%	l
Comfort, TX	34,042	⊿ 3.55%	l
Bandera, TX	23,572	<b>7</b> 0.93%	
Bulverde, TX	16,973	<b>7</b> 6.7%	
Pipe Creek, TX	16,446	7 5.26%	
Kerrville, TX	15,380	2.3% لا	
Spring Branch	15,187	<b>7</b> 9.48%	
New Braunfel	13,938	<b>7</b> 13.6%	

### Datafy Hill Country Mile Report: Visitor Trip Data & Trends



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#### 4<sup>th</sup> Quarter 2024

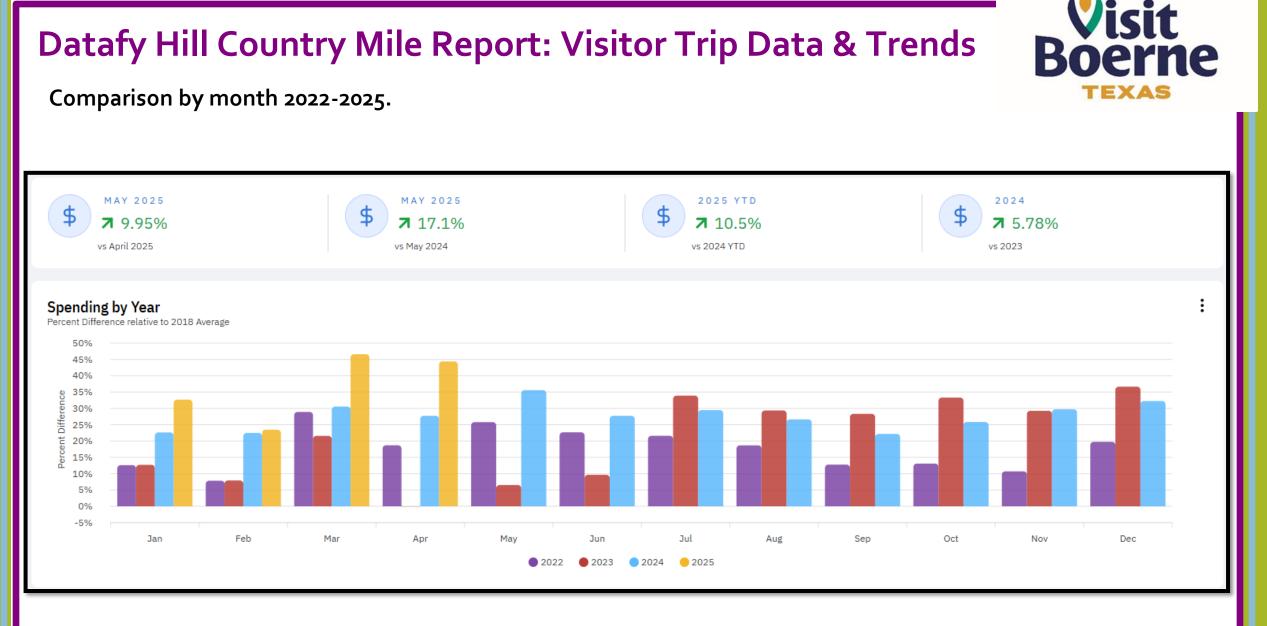
Spending by City		
City	Share of Spending for 10/24 - 12/24	Change in Share of Spending vs 10/23 - 12/23
Boerne, TX	62.6%	+ 0.01%
San Antonio, TX	14.5%	- 1.07%
Kerrville, TX	2.69%	+ 0.1%
Spring Branch, TX	1.88%	+ 0.39%
Bandera, TX	1.47%	- 0.2%
Comfort, TX	1.03%	+ 0.09%
New Braunfels, TX	0.97%	+ 0.1%
Fredericksburg, TX	0.96%	- 0.01%
Austin, TX	0.47%	- 0%

#### <u>Annual 2024</u>

Spending by City		
City	Share of Spending for 1/24 - 12/24	Change in Share of Spending vs 1/23 - 12/23
Boerne, TX	63.5%	<b>+</b> 1.41%
San Antonio, TX	14.7%	- 1%
Kerrville, TX	2.68%	+ 0.15%
Bandera, TX	1.68%	- 0.05%
Spring Branch, TX	1.45%	- 0.34%
Comfort, TX	1.01%	- 0.11%
Fredericksburg, TX	0.99%	+ 0.09%
New Braunfels, TX	0.9%	+ 0%
Austin, TX	0.45%	- 0.01%

#### 1st Quarter 2025

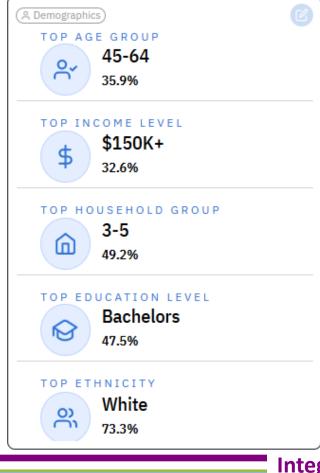
Spending by City			
City	Share of Spending for 1/25 - 3/25	Change in Share of Spending vs 1/24 - 3/24	
Boerne, TX	63%	- 0.58%	
San Antonio, TX	14.8%	- 0.68%	
Kerrville, TX	2.76%	+ 0.03%	
Spring Branch, TX	2%	+ 0.69%	
Bandera, TX	1.56%	- 0.16%	
New Braunfels, TX	1.12%	+ 0.25%	
Comfort, TX	1.08%	+ 0.08%	
Fredericksburg, TX	1.02%	- 0.01%	
Helotes, TX	0.51%	- 0%	



### Datafy Hill Country Mile Report: Visitor Demographics

There were not any notable changes in the visitor demographics since the last meeting.

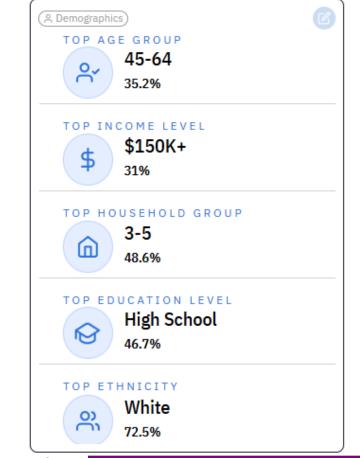
#### 4<sup>th</sup> Quarter 2024



#### A Demographics TOP AGE GROUP 45-64 0. 35.9% TOP INCOME LEVEL \$150K+ \$ 33.1% TOP HOUSEHOLD GROUP 3-5 [U] 49.4% TOP EDUCATION LEVEL Bachelors 48% TOP ETHNICITY White $\mathbf{O}$ $\overline{}$ 73.9%

Annual 2024

#### 1st Quarter 2025



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