



AGENDA ITEM SUMMARY

Agenda Date	November 12, 2024
Requested Action	APPROVE RESOLUTION NO. 2024-R89; A RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO AND MANAGE A SHARED SERVICES AGREEMENT FOR FUNDING OF PUBLIC PURPOSE BETWEEN THE CITY OF BOERNE AND DAS GREENHAUS.
Contact Person	Nicholas Montagno, Operations Manager Special Projects
Background Information	<p>In June 2023, Das GreenHaus (DGH) opened its doors, launching operations as a 4,700-square-foot business incubator backed by the community. Since its opening, the City of Boerne and Das GreenHaus have collaborated to support the incubator’s early success, focusing on resources and structures to ensure its sustainability. Last year, this work resulted in a Shared Services Agreement that provided DGH with funding to advance its mission, a vision shared by both the City of Boerne and Kendall County. In this budget year, the City is renewing its commitment to supporting Das GreenHaus, with updated terms designed to enhance alignment with the City’s strategic goals.</p> <p>To ensure alignment with the City’s objectives, staff evaluated this agreement as they do all Shared Service Agreements—by assessing how the organization’s goals and priorities fit within the City’s Rolling Ten-Year Plan, Economic Development Strategy, and overall Mission, Vision, and Values. The City’s goal is to support initiatives that foster a thriving startup ecosystem and drive sustainable economic growth in Boerne and the Hill Country region.</p> <p>Key updates to the agreement include:</p> <ol style="list-style-type: none">Enhanced Alignment with Local Partners: The revised agreement specifies that Das GreenHaus will work harmoniously with the City’s community partners, including BISD, the Chamber of Commerce, and BKCEDC, to ensure collaborative support without duplication of services.Clearer Focus on Startup Ecosystem Development: The updated terms outline that DGH’s primary focus will be on fostering a supportive environment for early-stage businesses and providing co-working and angel network opportunities, as well as helping companies transition to the BKCEDC when ready for

	<p>larger, permanent spaces. This approach reinforces the City’s economic development goals and encourages scalability within the startup community.</p> <p>3. Accountability and Outcome Tracking: Das GreenHaus will now provide measurable outcomes that demonstrate its impact on the local economy. This addition allows the City to monitor progress and ensure that Das GreenHaus's initiatives contribute to the objectives stated in the City’s Economic Development Strategy and Master Plan.</p> <p>DGH’s mission to nurture young businesses and provide a supportive environment for entrepreneurs aligns closely with the City’s adopted Five-Year Economic Development Strategy, which calls for the development of a model startup ecosystem for Hill Country communities. This also supports the guiding principles outlined in the City’s 2018 Master Plan for Economic Development.</p> <p>Enclosed is the 2024 Annual Update, providing a snapshot of Das GreenHaus’ year (Attachment A).</p>
Item Justification	<input type="checkbox"/> Legal/Regulatory Obligation <input type="checkbox"/> Infrastructure Investment <input type="checkbox"/> Reduce Costs <input checked="" type="checkbox"/> Customer Pull <input type="checkbox"/> Increase Revenue <input checked="" type="checkbox"/> Service Enhancement <input type="checkbox"/> Mitigate Risk <input type="checkbox"/> Process Efficiency <input checked="" type="checkbox"/> Master Plan Recommendation <input type="checkbox"/> Other:
Strategic Alignment	<p>C3 – Collaboration with community partners to enhance quality of life. F1 – Strategic, responsible, conservative fiscal management. B1 – Data-driven decision making. B2 – Advancing Master Plan recommendations.</p>
Financial Considerations	<p>\$50,000 is budgeted in the General Fund.</p>
Citizen Input/Board Review	<p>N/A</p>
Legal Review	<p>Legal has reviewed the Shared Services Agreement.</p>
Alternative Options	<p>N/A</p>
Supporting Documents	<p>Resolution No. 2024-R89 Attachment A – DGH Snapshot Data Since Opening Attachment B – 2024 Shared Service Agreement</p>