



Jennings Anderson Ford  
31480 I-H 10 West, Boerne, Texas, 78006  
Office: 830-755-3673 Fax: 830-249-4902

## Customer Proposal

---

**Prepared for:**

City of Boerne

**Prepared by:**

BOB FAULKNER  
Office: 210-698-3456  
Email: bob.faulkner@jandersonford.com

**Date:** 10/07/2015

**Vehicle:** 2016 Transit Connect XL  
Cargo Van LWB





## Selected Equipment & Specs

### Dimensions

- \* Exterior length: 189.7"
- \* Exterior height: 72.8"
- \* Front track: 61.4"
- \* Turning radius: 20.0'
- \* Front legroom: 41.5"
- \* Front hiproom: 54.1"
- \* Passenger volume: 63.2cu.ft.
- \* Maximum cargo volume: 130.6cu.ft.
- \* Exterior width: 72.2"
- \* Wheelbase: 120.6"
- \* Rear track: 61.7"
- \* Min ground clearance: 6.0"
- \* Front headroom: 46.8"
- \* Front shoulder room: 57.6"
- \* Cargo volume: 130.6cu.ft.

### Powertrain

- \* 169hp 2.5L DOHC 16 valve I-4 engine with iVCT variable valve control, SMPI
- \* SULEV II
- \* Front-wheel drive
- \* Fuel Economy Highway: 29 mpg
- \* Recommended fuel : regular unleaded
- \* 6 speed automatic transmission with overdrive
- \* Fuel Economy City: 21 mpg
- \* Capless fuel filler

### Suspension/Handling

- \* Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- \* Electric power-assist rack-pinion Steering
- \* P215/55HR16 BSW AS front and rear tires
- \* Rear semi-independent torsion beam suspension with anti-roll bar, gas-pressurized shocks
- \* Front and rear 16 x 6.5 steel wheels

### Body Exterior

- \* 4 doors
- \* Sliding right rear passenger
- \* Black door mirrors
- \* Grey bodyside
- \* Front and rear 16 x 6.5 wheels
- \* Sliding left rear passenger
- \* Driver and passenger power remote heated folding door mirrors
- \* Grey bumpers
- \* Clearcoat paint

### Convenience

- \* Manual air conditioning
- \* Driver 1-touch down
- \* Manual tilt steering wheel
- \* Day-night rearview mirror
- \* Front cupholders
- \* Full overhead console
- \* Power front windows
- \* Remote power door locks
- \* Manual telescopic steering wheel
- \* 1 1st row LCD monitor
- \* Full floor console
- \* Driver and passenger door bins

### Seats and Trim

- \* Seating capacity of 2
- \* 4-way driver seat adjustment
- \* Centre front armrest with storage
- \* Front bucket seats
- \* 4-way passenger seat adjustment
- \* Cloth seat upholstery

### Entertainment Features

- \* AM/FM stereo radio
- \* MP3 decoder
- \* Steering wheel mounted radio controls
- \* Integrated roof antenna
- \* Single CD player
- \* Auxiliary audio input
- \* 2 speakers

### Lighting, Visibility and Instrumentation

- \* Halogen aero-composite headlights
- \* Rear windshield wiper
- \* Variable intermittent front windshield wipers
- \* Tachometer

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Equipment & Specs (cont'd)

- \* Outside temperature display
- \* Low tire pressure warning
- \* Camera(s) - rear
- \* Trip odometer

### Safety and Security

- \* 4-wheel ABS brakes
- \* 4-wheel disc brakes
- \* ABS and driveline traction control
- \* Dual seat mounted side impact airbag supplemental restraint system
- \* Airbag supplemental restraint system occupancy sensor
- \* Power remote door locks with
- \* Manually adjustable front head restraints
- \* Brake assist with hill hold control
- \* AdvanceTrac w/Roll Stability Control electronic stability
- \* Dual front impact airbag supplemental restraint system
- \* Curtain 1st row overhead airbag supplemental restraint system
- \* Perimeter/approach lighting
- \* Immobilizer

### Dimensions

#### General Weights

Curb .....	3618 lbs.	GVWR .....	5270 lbs.
Front GAWR .....	2716 lbs.	Rear GAWR .....	2866 lbs.
Payload .....	1610 lbs.	Front curb weight .....	2160 lbs.
Rear curb weight .....	1448 lbs.		

#### Fuel Tank type

Capacity .....	16 gal.	Capless fuel filler .....	Yes
----------------	---------	---------------------------	-----

#### Off Road

Min ground clearance .....	6 "	Load floor height .....	24 "
----------------------------	-----	-------------------------	------

#### Interior cargo

Cargo volume .....	130.6 cu.ft.	Maximum cargo volume .....	130.6 cu.ft.
Height .....	49.7 "	Length .....	87.2 "
Minimum width .....	48.2 "		

### Powertrain

#### Engine Type

Block material .....	Aluminum	Cylinders .....	I-4
Head material .....	Aluminum	Ignition .....	Electronic
Injection .....	Sequential MPI	Liters .....	2.5L
Orientation .....	Transverse	Recommended fuel .....	Regular unleaded
Valves per cylinder .....	4	Valvetrain .....	DOHC
Variable valve control .....	IVCT		

#### Engine Spec

Bore .....	3.50"	Compression ratio .....	9.7:1
Displacement .....	152 cu.in.	Stroke .....	3.94"

#### Engine Power

Output .....	169 HP @ 6,000 RPM	Torque .....	171 ft.-lb @ 4,500 RPM
--------------	--------------------	--------------	------------------------

#### Alternator

Amps .....	150
------------	-----

#### Battery

Amp hours .....	60	Cold cranking amps .....	590
Run down protection .....	Yes		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Equipment & Specs (cont'd)

### Transmission

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		

### Transmission Gear Ratios

1st	4.584	2nd	2.964
3rd	1.912	4th	1.446
5th	1	6th	0.746
Reverse Gear ratios	2.943		

### Transmission Extras

Sequential shift control	SelectShift
--------------------------	-------------

### Drive Type

Type	Front-wheel
------	-------------

### Drive Feature

Traction control	ABS and driveline
------------------	-------------------

### Drive Axle

Ratio	3.21
-------	------

### Exhaust

Material	Stainless steel	System type	Single
----------	-----------------	-------------	--------

### Emissions

CARB	SULEV II	EPA	Tier 2 Bin 4
------	----------	-----	--------------

### Fuel Economy

City	21 mpg	Highway	29 mpg
Fuel type	Gasoline	Combined	24 mpg

### Acceleration

0-60 mph (s)	9.07
--------------	------

### 1/4 Mile

Seconds	16.7	Speed	85 mph
---------	------	-------	--------

### Skid Pad

Lateral acceleration (g)	0.8
--------------------------	-----

### Slalom

Speed	59 mph
-------	--------

### Green Values

Energy Impact Score (Barrels per year)	13.7	Carbon FP / Tailpipe and upstream total GHG (CO <sub>2</sub> , tons per year)	7.5
--	------	---	-----

## Driveability

### Brakes

ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front

### Brake Assistance

Brake assist	Yes	Hill hold control	Yes
--------------	-----	-------------------	-----

### Suspension Control

Ride	Regular	Electronic stability	Stability control with anti-roll
------	---------	----------------------	----------------------------------

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Equipment & Specs (cont'd)

### Front Suspension

Independence ..... Independent Type ..... Strut  
 Anti-roll bar ..... Regular

### Front Spring

Type ..... Coil Grade ..... Regular

### Front Shocks

Type ..... Gas-pressurized

### Rear Suspension

Independence ..... Semi-independent Type ..... Torsion beam  
 Anti-roll bar ..... Regular

### Rear Spring

Type ..... Coil Grade ..... Regular

### Rear Shocks

Type ..... Gas-pressurized

### Steering

Activation ..... Electric power-assist Type ..... Rack-pinion

### Steering Specs

# of wheels ..... 2

## Exterior

### Front Wheels

Diameter ..... 16" Width ..... 6.50"

### Rear Wheels

Diameter ..... 16" Width ..... 6.50"

### Spare Wheels

Wheel material ..... Steel

### Front and Rear Wheels

Material ..... Steel Covers ..... Full wheel

### Front Tires

Aspect ..... 55 Diameter ..... 16"  
 Sidewalls ..... BSW Speed ..... H  
 Tread ..... AS Type ..... P  
 Width ..... 215mm

### Rear Tires

Aspect ..... 55 Diameter ..... 16"  
 Sidewalls ..... BSW Speed ..... H  
 Tread ..... AS Type ..... P  
 Width ..... 215mm

### Spare Tire

Mount ..... Underbody w/crankdown Type ..... Full-size

### Wheels

Front track ..... 61.4" Rear track ..... 61.7"  
 Turning radius ..... 20.0' Wheelbase ..... 120.6"

### Body Features

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Equipment & Specs (cont'd)

Body material ..... Fully galvanized steel      Side impact beams ..... Yes

### Body Doors

Door count ..... 4      Left rear passenger ..... Sliding  
 Right rear passenger ..... Sliding      Rear cargo ..... Split swing-out

### Exterior Dimensions

Length ..... 189.7"      Body width ..... 72.2"  
 Body height ..... 72.8"      Side door opening height ..... 48.3"  
 Side door opening width ..... 33.0"      Rear door opening height ..... 44.0"  
 Rear door opening width ..... 49.3"      Rear door opening degree ..... 180.0

## Safety

### Airbags

Driver front-impact ..... Yes      Driver side-impact ..... Seat mounted  
 Occupancy sensor ..... Yes      Overhead ..... Curtain 1st row  
 Passenger front-impact ..... Yes      Passenger side-impact ..... Seat mounted

### Seatbelt

Height adjustable ..... Front      Pre-tensioners ..... Front

### Security

Immobilizer ..... Yes

## Seating

### Passenger Capacity

Capacity ..... 2

### Front Seats

Split ..... Buckets      Type ..... Bucket

### Driver Seat

Fore/aft ..... Manual      Reclining ..... Manual  
 Way direction control ..... 4

### Passenger seat

Fore/aft ..... Manual      Reclining ..... Manual  
 Way direction control ..... 4      Fold flat ..... Yes

### Front Head Restraint

Control ..... Manual      Type ..... Adjustable

### Front Armrest

Centre ..... Yes      Storage ..... Yes

### Front Seat Trim

Material ..... Cloth      Back material ..... Cloth

## Convenience

### AC And Heat Type

Air conditioning ..... Manual

### Audio System

CD ..... Single      CD location ..... In-dash  
 MP3 decoder ..... MP3 decoder      Auxiliary audio input ..... Yes  
 Radio ..... AM/FM stereo      Radio grade ..... Regular

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Equipment & Specs (cont'd)

Seek-scan .....	Yes		
<b>Audio Speakers</b>			
Speaker type .....	Regular	Speakers .....	2
<b>Audio Controls</b>			
Steering wheel controls .....	Yes		
<b>Audio Antenna</b>			
Type .....	Integrated roof		
<b>LCD Monitors</b>			
1st row .....	1	Primary monitor size (inches) .....	4.2
<b>Convenience Features</b>			
Driver foot rest .....	Yes	Retained accessory power .....	Yes
<b>Door Lock Activation</b>			
Type .....	Power	Remote .....	Keyfob (all doors)
Integrated key/remote .....	Yes	Auto locking .....	Yes
<b>Door Lock Type</b>			
Tailgate/rear door lock	Included with power door locks		
<b>Instrumentation Type</b>			
Display .....	Analog		
<b>Instrumentation Gauges</b>			
Tachometer .....	Yes	Engine temperature .....	Yes
<b>Instrumentation Warnings</b>			
Oil pressure .....	Yes	Battery .....	Yes
Lights on .....	Yes	Key .....	Yes
Low fuel .....	Yes	Door ajar .....	Yes
Trunk/liftgate ajar .....	Yes	Brake fluid .....	Yes
Low tire pressure .....	Yes		
<b>Instrumentation Displays</b>			
Clock .....	In-radio display	Exterior temp .....	Yes
Systems monitor .....	Yes	Redundant digital speedometer .....	Yes
Camera(s) - rear .....	Yes		
<b>Instrumentation Feature</b>			
Trip odometer .....	Yes		
<b>Steering Wheel Type</b>			
Material .....	Urethane	Tilting .....	Manual
Telescoping .....	Manual		
<b>Front Side Windows</b>			
Window 1st row activation .....	Power		
<b>Window Features</b>			
1-touch down .....	Driver		
<b>Front Windshield</b>			
Wiper .....	Variable intermittent		
<b>Rear Windshield</b>			

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Equipment & Specs (cont'd)

Wiper ..... Regular Window ..... Fixed

### Interior

#### Rear View Mirror

Day-night ..... Yes

#### Trim Door

Trim insert ..... Cloth

#### Headliner

Coverage ..... Front Material ..... Cloth

#### Floor Trim

Coverage ..... Front Covering ..... Vinyl/rubber

#### Trim Feature

Gear shift knob ..... Urethane

#### Lighting

Dome light type ..... Delay Variable IP lighting ..... Yes

#### Floor Console Storage

Storage ..... Yes Type ..... Full

#### Overhead Console Storage

Storage ..... Yes Type ..... Full

#### Storage

Driver door bin ..... Yes Front Beverage holder(s) ..... Yes  
 Glove box ..... Yes Passenger door bin ..... Yes  
 Seatback storage pockets ..... 1

#### Cargo Space Trim

Floor ..... Vinyl/rubber

#### Cargo Space Feature

Tie downs ..... Yes Light ..... Yes

#### Legroom

Front ..... 41.5"

#### Headroom

Front ..... 46.8"

#### Hip Room

Front ..... 54.1"

#### Shoulder Room

Front ..... 57.6"

#### Interior Volume

Passenger volume ..... 63.2 cu.ft.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.





## Warranty - Standard Equipment & Specs

### Warranty

#### *Basic*

Distance ..... 36000 miles      Months ..... 36 months

#### *Powertrain*

Distance ..... 60000 miles      Months ..... 60 months

#### *Corrosion Perforation*

Distance ..... Unlimited miles      Months ..... 60 months

#### *Roadside Assistance*

Distance ..... 60000 miles      Months ..... 60 months

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Options

Code	Description	MSRP
S7E	Base Vehicle Price (S7E)	\$23,675.00
100A	Order Code 100A	N/C
997	Engine: 2.5L Duratec I4 <i>Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles shipped to Federal Emissions States or Cross Border State dealers and is only available with a Federal emissions system (FFV system not available with code 425 and requires code 936 or 423 if applicable for California Emissions State dealer destinations).</i>	Included
446	Transmission: 6-Speed SelectShift Automatic	Included
STDAX	3.21 Axle Ratio	Included
201	GVWR: 5,270 lbs	Included
T55	Tires: P215/55R16 97H XL AS <i>Includes full-size spare.</i>	Included
STDWL	Wheels: 16" x 6.5" Steel w/XL Full Wheel Covers	Included
6	Cloth Front Bucket Seats <i>Includes driver and passenger manual 4-way adjustment (fore/aft, lever recline) with passenger fold-flat back.</i>	\$100.00
PAINT	Monotone Paint Application	STD
121WB	121" Wheelbase	STD
58U	Radio: AM/FM Stereo w/Single CD & Rear View Camera <i>Includes 4.2- LCD multi-function display with steering wheel controls. Includes: - In-Cluster Message Center</i>	\$575.00
55A	Fixed Rear Door Glass	\$295.00
942	Daytime Running Lights	\$45.00
545	Black Power Adjust Heated Mirrors w/Manual Fold <i>Includes molded-in-color skull caps.</i>	N/C
60L	Large Exterior Mirrors <i>Recommended for trailer tow.</i>	\$195.00
76D	Rear Cargo Area Light - LED <i>Replaces the standard rear cargo area light.</i>	\$70.00
87R	Key Fobs (2 Additional)	\$65.00
6B	Charcoal Black	N/C
Z2	Frozen White	N/C
MRX	Master Rack Equipment <i>02F823v Partition, 02F826V Steel Bins, 02G059 / 021228 Ladder Rack, 024304KP Wire Spool Holder</i>	\$2,762.00

SUBTOTAL \$27,782.00

Destination Charge \$995.00

**TOTAL \$28,777.00**

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Pricing

	<b>MSRP</b>
<b>Vehicle Price</b>	<b>\$23,675.00</b>
<b>Options</b>	<b>\$1,345.00</b>
<b>Upfitting</b>	<b>\$2,762.00</b>
<b>Fuel Charge</b>	<b>\$0.00</b>
<b>FDAF Assessment</b>	<b>\$0.00</b>
<b>Destination Charge</b>	<b>\$995.00</b>
<hr/>	
<b>Total</b>	<b>\$28,777.00</b>
 <i>Pre-Tax Adjustments</i>	
FGPC Discount	(\$3,663.00)
<hr/>	
Total Pre-Tax Adjustments	(\$3,663.00)
<b>SUBTOTAL</b>	<b>\$25,114.00</b>
<b>Single Vehicle Total 1 (Number of Vehicles)</b>	<b>\$25,114.00</b>
<b>Grand Total</b>	<b>\$25,114.00</b>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.