

June 16, 2025

Via Electronic Mail

Mr. Mike Mann, PE Director of Utilities City of Boerne 447 N Main St. Boerne, Texas 78006

RE: Recommendation Letter – Lowest Responsive Bidder

City of Boerne, TX

**Ammann Road Ground Storage Tank and Pump Station Project** 

Dear Mr. Mann:

On June 3<sup>rd</sup>, 2025, at 2:00 PM, the City of Boerne received seven (7) bids via physical submission for construction of the above referenced project. The Ammann Road Ground Storage Tank (GST) and Pump Station Project includes a 1.0 MG GST with a 0.56 MG GST alternate, a pump station with associated electrical and instrumentation, a sodium hypochlorite disinfection system, and various site improvements.

Kimley-Horn evaluated the submitted bids from the following bidders (listed in order of base bid total amount from lowest to highest) with the purpose of identifying any errors that were apparent in the submitted Bid Forms:

- Pesado Construction
- Keeley Construction
- Taknek LLC
- Associated Construction Partners
- M5 Utilities
- Payton construction
- C C Carlton Industries

Bids were checked to ensure the bid bond was provided, acknowledgment of addenda was signed, qualifications for equipment suppliers were met, the HB – 1295 form was provided, evidence of signing authority was provided, and subcontractor list was provided. One error was noted in Keeley Construction's bid that the signed addenda acknowledgment was provided but not signed.



Based upon our review of the qualifications and references, it is our opinion that Pesado Construction Company is the lowest qualified bidder for the Ammann Road Ground Storage Tank and Pump Station Project for the base bid total amount of \$8,907,229.00. This total amount is based on the following bid items:

1. Site Improvements: \$1,863,237.00

2. 1.0 MG Ground Storage Tank: \$1,740,725.00

3. Pump Station: \$1,340,244.00

4. Pump Station Building: \$515,000.00

5. Structural: \$77,619.00

Electrical, I&C, and SCADA: \$2,631,200.00
 Startup and Commissioning: \$23,705.00
 Electrical Service Allowance: \$30,000.00

Utility Service Relocation Allowance: \$15,000.00
 Mobilization (10% of Items 1-7): \$670,499.00

Base Bid \$8,907,229.00

2A. Difference Between 0.56 MG and 1.00 MG Ground Storage Tank: \$227,276.54

Alternate Bid \$8,679,952.76

We recommend the contract be awarded to Pesado Construction Company. Should you have any questions, do not hesitate to call me at 210-321-3414.

Sincerely,

Kimley-Horn and Associates, Inc. State of Texas Registered Firm #928

V. Ryan Sowa, P.E.

Attachments: Project Reference Verification

**Bid Tabulation** 

## Project Reference Check Form Pesado Construction Company– Project 1

Ducinat Nama	Highland Estates Unit 1 Montana Daga Floating CST							
Project Name:	Highland Estates Unit 1 Montana Pass Floating GST							
Utility/Owner name:	San Antonio Water System (SAWS)							
Utility/Owner Project Manager's name and	Angel Morales-Vazquez							
contact information to include a valid,	angel.morales-vazquez@saws.org							
recently	210-233-3754							
verified email and telephone number:								
Proposed Contractor's Key Personnel who participated on this project:	Shane Ahrens, Thomas O'Sullivan, Shane Hudson, Joel Schwerelk							
Key Personnel's role on this project:	In order – Project Manager, Supervisor, Supervisor, and							
They retisemen a rate on this project.	Superintendent							
Questions								
Do you recall the Project?	Yes							
When was your project completed?	October 25, 2018							
Any change orders on the project? If so, were they contractor driven or owner driven?	5 change orders, mostly owner requested for small design choices							
Was project completed on time and within budget?	Completed within time and budget							
Were there any significant issues / problems?	This was a developer project and developer's consultant Engineer of record was relocated to another company so there were issues with that, but they were not the contractor's fault.							
Was the contractor cooperative and easy to	It was their first water plant that they did with us, and							
work with to solve any issues that may have come up?	there were growing pains but eventually the project was successful.							
Overall Satisfaction? If given opportunity, would you hire this contractor again in the future?	They do good pipeline work, and they are growing slowly in their facilities work. I would work with them again, but the growing pains were present on this project.							
Can you rate this company on a scale from 1 to 5? 1 being the lowest and 5 being the highest.								
Quality of workmanship	4							
Ease to work with	3							
Kept to schedule	4							
Adhered to contract	4							
Work site kept clean & organized	3-4							
Communication between parties	3							
Offered sound advice	3-4							
Was willing to work through problems	3-4							

## **Pesado Construction Company – Project 2**

Project Name:	Grandview Pump Station
Utility/Owner name:	New Braunfels Utilities
Utility/Owner Project Manager's name and	Lee Perry
contact information to include a valid,	830-608-8924
recently	mperry@nbutexas.com
verified email and telephone number:	
Proposed Contractor's Key Personnel who	Shane Ahrens (not with Pesado anymore), Clint Smith,
participated on this project:	Peter McMahon
Key Personnel's role on this project:	
Questions	
Do you recall the Project?	Yes, pump station and ground storage tank replacement and upsize, and well pump upgrades at the well 4 site
When was your project completed?	Project has been substantially complete for some time. April 3, 2023. Had to work through some issues with Eaton and the VFD's. Waiting on final as built shop drawings from Eaton for the VFD's to final out.
Any change orders on the project? If so, were they contractor driven or owner driven?	One major change order added a pump and motor to this project. Owner driven request.
Was project completed on time and within budget?	Schedule was extended due to lead times on equipment and issues with VFD's. see below.
Were there any significant issues / problems?	The biggest issue was lead times on equipment. This project was occurring right in the middle of COVID. Eaton VFD's were the main culprit for this. Wrong VFD's were delivered and took some time to resolve. Also, the well pump at well 4 had to pulled and checked by the pump manufacturer.
Was the contractor cooperative and easy to work with to solve any issues that may have come up?	yes
Overall Satisfaction? If given opportunity, would you hire this contractor again in the future?	yes
	1 to 5? 1 being the lowest and 5 being the highest.
Quality of workmanship	4
Ease to work with	5
Kept to schedule	3
Adhered to contract	5
Work site kept clean & organized	4
Communication between parties	4
Offered sound advice	4
Was willing to work through problems	5

## Project Reference Check Form Pesado Construction Company – Project 3

Project Name:	Biedenharn Pump Station & Tank Site							
Utility/Owner name:	Pulte Homes of Texas							
Utility/Owner Project Manager's name and	Cameron Sasko							
contact information to include a valid,	210-246-6450							
recently								
verified email and telephone number:	Bart Lamond, blamond@papedawson.com							
	210-375-9000							
Proposed Contractor's Key Personnel who	Brian Thompson & William Brunner							
participated on this project:	D :							
Key Personnel's role on this project:	Project Managers							
Questions								
Do you recall the Project?	Yes							
When was your project completed?	2023							
Any change orders on the project? If so,	They had a change order for the connection from the air							
were they contractor driven or owner	compressor room to the hydropneumatics tank							
driven?	underneath the building got lost between structural							
	engineering and our plans, contractor caught it brought it							
	to their attention and that was the only significant change							
XX	order L. COMB. 141							
Was project completed on time and within budget?	It wasn't, but this project was during COVID, and they couldn't get the MCC's on schedule despite ordering							
budget?	them immediately after receiving NTP. The construction							
	was completed and then MCC's arrived approximately 6							
	months later.							
Were there any significant issues /	Yes, but they had nothing to do with the contractor or the							
problems?	site, it was offsite connections							
Was the contractor cooperative and easy to	Absolutely yes							
work with to solve any issues that may								
have come up?								
Overall Satisfaction? If given opportunity,	Yes, would work with them again and have since this							
would you hire this contractor again in the	project							
future?								
Can you rate this company on a scale from 1 to 5? 1 being the lowest and 5 being the highest.								
Quality of workmanship	4							
Ease to work with	5							
Kept to schedule	4							
Adhered to contract	4							
Work site kept clean & organized	5							
Communication between parties	5							
Offered sound advice	4							
Was willing to work through problems	4							

Bid Submi Owner: C Engineer: I 10101 Reur	ILATION Ammann Road Ground Storage Tank and Pump Station ttal: Tuesday, June 3, 2025 ity of Boerne Utilities Department (imley-Horn and Associates, Inc. inion Place, Suite 400, San Antonio, Texas 78216 (210) 541-9166 et No.: 068657033		Pesado Construction 4848 Sinclair Road San Antonio, TX 78222 210-651-4452  APPARENT LOW BIDDER		Keeley Construction Group 1993 Wald Rd New Braunfels, TX 78132 210-336-5949		Taknek LLC 4400 West Highway 82 Gainsville, TX 76240 940-641-1041		Associated Construction Partners 215 W Bandera Rd. Ste 114-461 Boerne, TX 78006 210-698-8714		M5 Utilities 10038 Johns Rd. Boerne, TX 78006 830-331-9044		Payton Construction 2311 FM 3237 Wimberley, TX 78676 512-847-3702		CC Carlton Industries 3102 Bee Caves Rd. Ste 200 Austin, TX 78746 512-476-4282		Contractor Average		
ITEM	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	AVG UNIT PRICE	TOTAL
	BASE BID																		
1	SITE IMPROVEMENTS	1	LS	\$ 1,863,237.00	\$ 1,863,237.00	\$ 900,000.00 \$	900,000.00	\$ 350,000.00	\$ 350,000.00	\$ 2,620,000.00	\$ 2,620,000.00	\$ 1,362,820.48 \$	1,362,820.48	\$ 2,400,000.00	\$ 2,400,000.00	\$ 1,650,000.00 \$	1,650,000.00	\$ 1,592,293.93	\$ 1,592,293.93
2	1.0 MG GROUND STORAGE TANK	1	LS	\$ 1,740,725.00	\$ 1,740,725.00	\$ 2,100,000.00 \$	2,100,000.00	\$ 2,100,000.00	\$ 2,100,000.00	\$ 2,000,000.00	\$ 2,000,000.00	\$ 1,939,836.51 \$	1,939,836.51	\$ 2,290,000.00	\$ 2,290,000.00	\$ 2,820,000.00 \$	2,820,000.00	\$ 2,141,508.79	\$ 2,141,508.79
3	PUMP STATION	1	LS	\$ 1,340,244.00	\$ 1,340,244.00	\$ 1,300,000.00 \$	1,300,000.00	\$ 1,700,000.00	\$ 1,700,000.00	\$ 1,100,000.00	\$ 1,100,000.00	\$ 1,473,889.71 \$	1,473,889.71	\$ 1,125,000.00	\$ 1,125,000.00	\$ 1,490,000.00 \$	1,490,000.00	\$ 1,361,304.82	\$ 1,361,304.82
4	PUMP STATION BUILDING	1	LS	\$ 515,000.00	\$ 515,000.00	\$ 800,000.00 \$	800,000.00	\$ 494,000.00	\$ 494,000.00	\$ 600,000.00	\$ 600,000.00	\$ 1,688,438.41 \$	1,688,438.41	\$ 580,000.00	\$ 580,000.00	\$ 743,600.00 \$	743,600.00	\$ 774,434.06	\$ 774,434.06
5	STRUCTURAL	1	LS	\$ 77,619.00	\$ 77,619.00	\$ 206,000.00 \$	206,000.00	\$ 1,500,000.00	\$ 1,500,000.00	\$ 548,000.00	\$ 548,000.00	\$ 196,554.49 \$	196,554.49	\$ 270,000.00	\$ 270,000.00	\$ 300,000.00 \$	300,000.00	\$ 442,596.21	\$ 442,596.21
6	ELECTRICAL, I&C, AND SCADA	1	LS	\$ 2,631,200.00	\$ 2,631,200.00	\$ 2,750,000.00 \$	2,750,000.00	\$ 2,200,000.00	\$ 2,200,000.00	\$ 2,300,000.00	\$ 2,300,000.00	\$ 3,001,604.95 \$	3,001,604.95	\$ 3,350,000.00	\$ 3,350,000.00	\$ 2,482,500.00 \$	2,482,500.00	\$ 2,673,614.99	\$ 2,673,614.99
7	STARTUP AND COMMISSIONING	1	LS	\$ 23,705.00	\$ 23,705.00	\$ 150,000.00 \$	150,000.00	\$ 250,000.00	\$ 250,000.00	\$ 5,000.00	\$ 5,000.00	\$ 13,091.48 \$	13,091.48	\$ 35,000.00	\$ 35,000.00	\$ 40,000.00 \$	40,000.00	\$ 73,828.07	\$ 73,828.07
8	ELECTRICAL SERVICE ALLOWANCE	1	ALW	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00 \$	30,000.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00 \$	30,000.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00 \$	30,000.00	\$ 30,000.00	\$ 30,000.00
9	UTILITY SERVICE RELOCATION ALLOWANCE	1	ALW	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00 \$	15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00 \$	15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00 \$	15,000.00	\$ 15,000.00	\$ 15,000.00
10	MOBILIZATION (10% OF ITEMS 1-7)	1	LS	\$ 670,499.00	\$ 670,499.00	\$ 790,000.00 \$	790,000.00	\$ 859,400.00	\$ 859,400.00	\$ 500,000.00	\$ 500,000.00	\$ 160,492.15 \$	160,492.15	\$ 115,000.00	\$ 115,000.00	\$ 900,000.00 \$	900,000.00	\$ 570,770.16	\$ 570,770.16
	Base Bid Total (Items 1-10):				\$ 8,907,229.00	\$	9,041,000.00		\$ 9,498,400.00		\$ 9,718,000.00	\$	9,881,728.18		\$ 10,210,000.00	\$	10,471,100.00		\$ 9,675,351.03
	ALTERNATE BID																		
2A	DIFFERENCE BETWEEN 0.56 MG AND 1.00 MG GROUND STORAGE TANK	1	LS	\$ (227,276.24)	\$ (227,276.24)	\$ (500,000.00) \$	(500,000.00)	\$ (300,000.00)	\$ (300,000.00)	\$ (200,000.00)	\$ (200,000.00)	\$ (274,281.14) \$	(274,281.14)	\$ (390,000.00)	\$ (390,000.00)	\$ (295,000.00) \$	(295,000.00)		
	Alternate Bid Total (Items 1,2A,3-10):				\$ 8,679,952.76	\$	8,541,000.00		\$ 9,198,400.00		\$ 9,518,000.00	\$	9,607,447.04		\$ 9,820,000.00	\$	10,176,100.00		\$ 9,362,985.69