

## **Avior™ Hands-Free Broadcast System**

### HD Video Capture, Encoding, Broadcast System

Built on years of industry experience and developed to address the growing transparency needs of government, Swagit's

**Avior™ HD Broadcast System** is a complete package of HD PTZ (Pan, Tilt, and Zoom) cameras, professional video-switching equipment, and associated components, that enable any client to fully outsource the operation and production of a multi-camera broadcast for public meetings.

Avior™ HD cameras are installed by Swagit personnel in one or multiple positions within a meeting room. As a meeting is being recorded, Swagit's — switching between cameras (for views of the podium, presentation slides, and dais), while also directing and controlling those cameras through selective panning, close-ups, and wide shots. The Avior™ HD broadcast-quality robotic cameras are able to tilt and pan through wide angles of motion and can zoom through large ranges.



Avior™ enables detailed direct camera positioning (pan, tilt, zoom, focus, and more), preset-positions, and video settings (white balance, backlight, brightness) for the robotic cameras. Additionally, Avior™ communicates with the switcher to allow direct operation of the 'wipe' function from the camera control GUI. With this powerful package you can control all your cameras individually and switch video sources on a video switcher locally or remotely. Avior™ is an invaluable integration of camera-control with switcher operations for use with production setups like council chambers, churches, meeting rooms, and more.

Avior™ includes 3+ robotic (computer-controllable pan/tilt/zoom) cameras. These popular robotic cameras have excellent video quality and performance, with the ability for panning through wide angles of motion, tilting through large ranges with superb optical zoom, and dual video output of Y/C and composite. They also support both RS232 and RS422 (long distance over 1000 meters) control signals. In addition, the cameras can be mounted either "up" or "hanging upside down" for your convenience (they have built-in reversal of the picture and left/right/up/down motion controls).

Avior™ HD is a remotely operated one-of-a-kind hands-free transparency suite that will save your jurisdiction time and money.

- Fully automated
- 3+ HD camera solution
- Hands-free broadcast system
- Video graphics/titles overlay
- Real-time captioning support
- Free software updates
- 24/7 support and customer service
- Integrates and works with all existing A/V equipment
- Small footprint — equipment is self-contained on its own rack

## Sound Search™

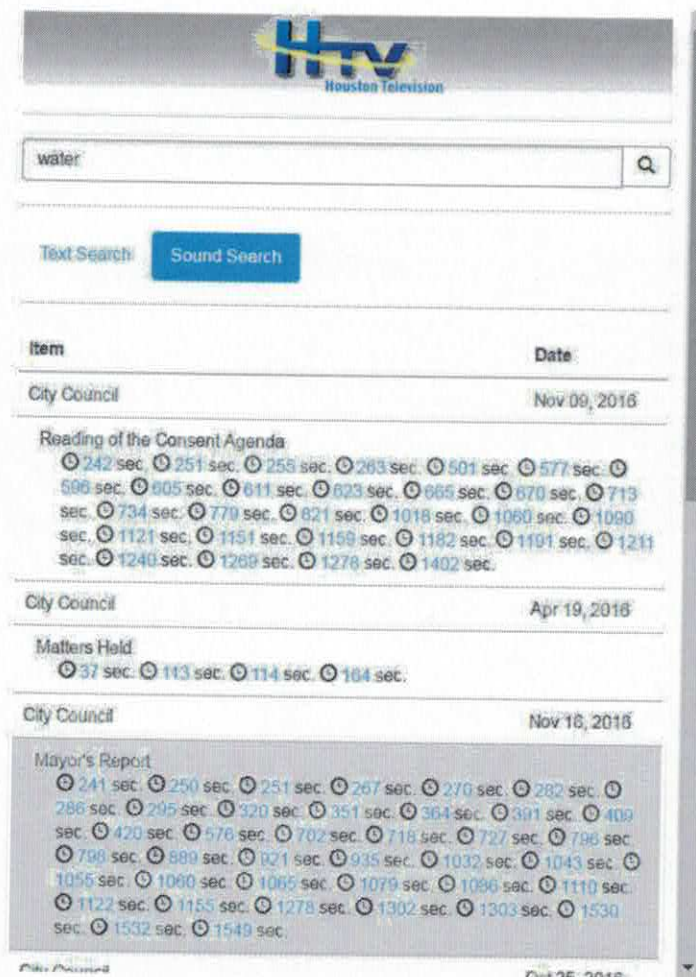
### On-Demand Streaming Video Search Enhancement

Swagit’s innovative **Sound Search™** dramatically improves the search for specific content in archived videos. A positive search hit for a specific spoken word will take the viewer to the exact location within any meeting that the word or phrase was spoken.

Sound Search™ results are displayed by the date and second mark, and provide a direct “jump-to” link for each instance a searched word or phrase was spoken during meetings. When a search result is selected, the audio/video clip will begin playing several seconds prior to the search result, giving greater context to the result.

Swagit’s focus is on emerging technology and pioneering features like Sound Search™ that enable increased resident engagement.

- ▶ Search results are date- and second-marked
- ▶ Direct “jump-to” link by spoken word
- ▶ Increased resident engagement





## Captioning for Compliance Streaming Video Enhancement



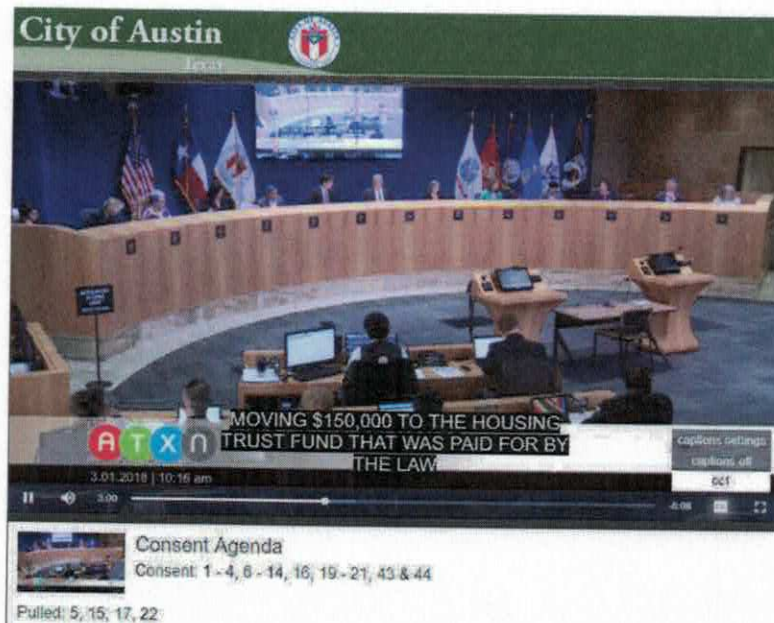
Captioning for streaming media is the method of displaying a text version overlay for the spoken words within a video. It helps viewers who may be deaf or who have reduced hearing.

Federal agencies, contractors and employers should be acutely aware that their live streaming and broadcast events must now be captioned for accessibility, as mandated by recent updates to Section 508 of the Rehabilitation Act, plus changes to state laws that now require accessibility for federally-funded organizations such as colleges, universities, and research facilities. Even when Section 508 doesn't apply, many non-federal websites and their video content must still be accessible under other laws such as Section 504 of the Rehabilitation Act of 1973.

Swagit can help meet your accessibility obligations with captioning for live streaming and broadcast events. Whether for your one-off events or longer-term fixed placements, Swagit can provide hands-free support with compliant turnkey video services.

### FEATURES

- ▶ Meets FCC mandated ADA requirements for closed captioning
- ▶ Hands-free captioning service
- ▶ Multiple captioning options
- ▶ Visible on mobile devices
- ▶ Captioning of archival video
- ▶ Dedicated staff to exceed expectations



## COST SUMMARY

### EASE with Monthly Managed Services

#### Hardware, Licenses, Setup, and Support Services

Item & Description	Quantity	Up-Front Cost
Avior™ HD - Three (3) camera setup as a standard	1	\$39,306.00
<b>Total One-Time Cost:</b>		<b>=\$39,306.00</b>

#### Yearly Managed Service Package

Item & Description	Rate	Months	Yearly Cost
Avior™ + EASE™ 50	\$ 1,345.00	12	+\$16,140.00
<b>Total Yearly Cost:</b>			<b>=\$16,140.00</b>

#### Proposed Total Costs

<b>Total First Year Cost:</b>	<b>=\$55,446.00</b>
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#### Package Overages

Item & Description	Cost
<b>Additional Indexed and On-Demand Meetings</b> (cost per meeting)	\$150.00
<b>Remote Switching</b> (cost per event) <ul style="list-style-type: none"> <li>• Must have approved broadcast system(s) and reliable internet connection.</li> <li>• Up to 6hr event</li> </ul>	\$150.00

*\* Price and hardware model are subject to change after 60 days without prior notice.*

*We offer a Price Match Guarantee for all services that are equivalent in class, features and performance.*