

Quoted for: City of Boerne

Customer Contact:

Phone: / Email:

Quoted by: Kendra Eaton

Phone: / Email:

Altec Account Manager: Aaron Guerra

Sourcewell
Price

REFERENCE ALTEC MODEL

AT48MW	Articulating Telescopic Aerial Device - Tracked Backyard with 22,000 GVWR trailer	\$308,917
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1			
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

SOURCEWELL OPTIONS TOTAL: \$308,917

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	No Platform Elevator Add 2-Man Platform	-\$281
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL		\$0
6	FINISHING		\$0
7	CHASSIS		\$0
8	OTHER	Altec MY Adjustment	-\$42,480

OPEN MARKET OPTIONS TOTAL: -\$42,761

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$266,156.00

Delivery to Customer: \$5,797.00

TOTAL FOR UNIT/BODY/CHASSIS: \$271,953.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: TBD Based on availability, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information